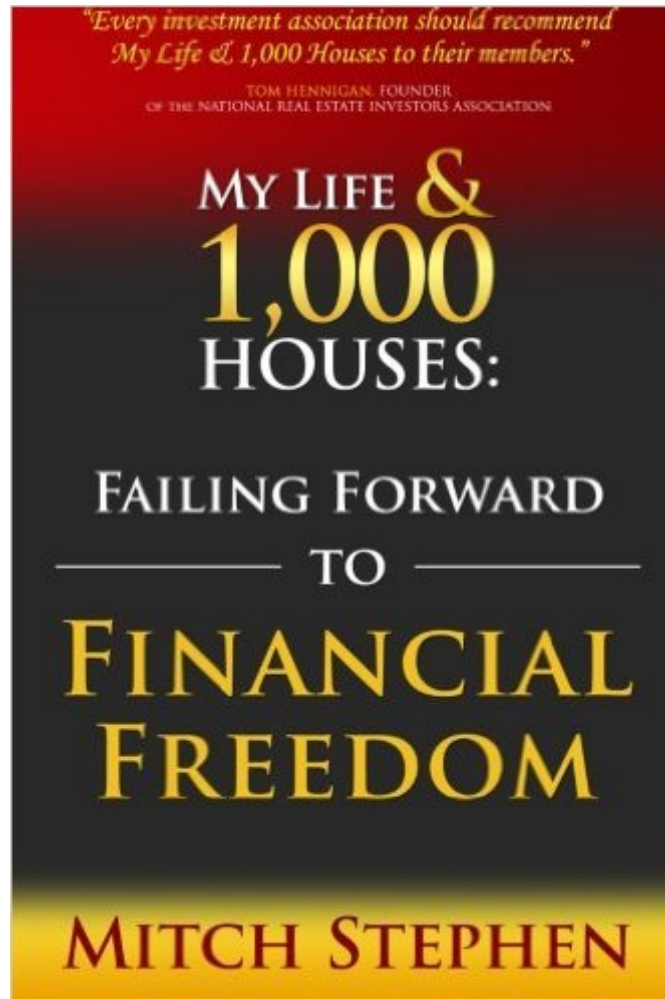


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# My Life & 1,000 Houses: Failing Forward To Financial Freedom



## Synopsis

This autobiographical tale is perfect for entrepreneurs and a must-read for anyone aspiring to be a real estate investor. Beginning with a handful of credit cards, he mastered the art of the purchase and sale of single and multi-family residences, small commercial properties, manufactured homes, raw land and lots, and eventually was honored by the San Antonio Real Estate Investors Association. Combining commonsense, experience and technology, he merges real estate and Internet marketing. With fifty one informative chapters, including an eye-opening introduction to "Adversity University," and powerful food for thought in "Escaping the Debt Trap" and "The Moat Theory: Keep Something Sacred," this book provides insight far beyond deal making. In the second half of the book, he delivers eighteen anecdotes such as "So What Can a Dollar Buy?" and "The Art of War," stories about real life in the real estate trenches. You simply can't make this stuff up. While everyone's struggles are different, you are sure to connect with the author's tumultuous and rewarding journey. You don't need a college class to be a success but a successful person's education never ends. Continue your education on a deeper level and read the book *My Life and 1,000 Houses*.

## Book Information

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## Customer Reviews

ok, i am sure i will hear about it for giving the book just 2 stars, but i dont care. I will tell you how i really feel about this book. In fact, i will tell you exactly what to expect. The book has two aspects - his story and land contract. I wish i could give this book 2 ratings. One for the story it self, the other for what you can take away from this book. First about the story. It's interesting, nonetheless, but it's

not worth much to me. Everyone goes through hardship in their live, so i will not fall over when i read that someone had to suffer for much of their young life simply because they did not choose to go to college (to better themselves). Living in motels and traveling for 2-4 yrs is not that hard especially when you get paid handsomely (without expenses) while doing it. I know some people "laughed and cried" as they read page after page, but i felt none of that. His relative died. Big deal (here's where i seem very insensitive). I (and i am sure many people also) had someone close die as well. I did not get this book to hear about his personal struggles. I got it to better myself by learning about the real estate investment. In addition, the book had a lot of inconsistent statements/episodes....1. He spends 80% of the book telling you how many properties his and his wife acquired and then all of a sudden she "decides to pack her bags because he did not tell her he bought another one". I mean, come on....by that time they had over a few hundred houses and he was bragging that it was no big deal to them and then all of a sudden she gets pissed for him "buying another one".2. After bragging for buying hundreds of houses and having tons of storage units, he states that he needs to borrow \$11K to close a deal.

Unlike all of the other real estate investment books, this one is autobiographical and contains less posturing, marketing, and salesmanship than others. Mitch Stephen still has his websites that he likes to mention throughout the book, but it isn't like reading a sales pitch as many of the other investment books are. The book is divided into two parts. The first is largely autobiographical, explaining how Mitch Stephen went from stressed and overworked with no time to happily overworked and financially independent. I think this is the easiest thing to appreciate in the book: this guy has always and will continue to work his butt off, but his message is not that you should work your butt off so you can be like him; instead he is telling you how he found purpose and passion in his work and the effort came naturally. He also admits that he isn't going to tell you how to make your money, or even if you should get into real estate. But he's telling you how he ended up in real estate, and I find that kind of story more relevant and applicable than any generic step-by-step instruction manual on how to be somebody that you aren't. His story doesn't leave out his feelings of self doubt, the failiures, and the ups and downs. It is peppered with pieces of his personal life that obviously led him to make some of the decisions he did, such as abandoning everything in a low point of his life to work on the road for several years, which eventually allowed him to minimize his expenses and save up enough cash to make his first investments. This is refreshing in a genre of books that is full of only sanitized success stories and simplified schemes. The second part of the book (or later ~third) is a random collection of stories about his

experiences as an investor.

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